

# Assured Stock Program®: A Proven Inventory Management Strategy

## **Cooperative stocking: a flexible approach**

Timely access to replacement parts and components is essential when responding to planned maintenance as well as unscheduled outages. Babcock & Wilcox Power Generation Group, Inc.'s (B&W PGG) Assured Stock Program® (ASP®) inventory management system is a proven strategy designed to enhance the purchasing and inventory functions of both industrial and utility customers.

The program is adaptable, easily implemented and can incorporate additional B&W services such as component rebuilds, upgrades and scrap purchase of wear parts. ASP applications can be tailored to your needs to include a variety of E/EL and B&W Roll Wheel™ pulverizer components. The program reduces the overall cost of obtaining parts and components, while maintaining and improving power generation reliability and availability.

The advantage: increased flexibility with improved response time.

## **Customized to your needs**

The ASP inventory management system focuses on planning specific material requirements and minimizing inventory levels. Regular documentation of your equipment use enables the development of planned maintenance cycles, and therefore, probable parts requirements. B&W works with you to determine the parts forecast and mutual safety stock levels.

This system approach enhances your inventory control by reducing surplus material levels and assuring availability of required parts.



*Assured Stock Program inventory management allows you to tailor a plan which can incorporate a variety of components and B&W services.*



*Assured Stock Program system partners are assured of having their parts within hours of emergency notification — no hassles, no priority charges.*

*(Continued on reverse side)*

Depending on material levels at program initiation, inventory reductions of 40 to 80% are typical throughout the industry.

Once your actual inventory and required safety stock levels are identified, B&W manufactures to your projected needs and maintains a safety stock in addition to the forecast. Parts are shipped only as orders are released, and B&W's versatile Electronic Data Interchange (EDI) system is available to facilitate your order placement and further ensure a prompt response. A status report is developed and updated regularly to provide a comparison of your forecast to actual ordered parts. This report also confirms the safety stock levels B&W is maintaining, which assures your components are available when you need them.

The advantage: a tailored plan to improve your cash flow.

### **Reliable support**

ASP inventory management is supported by a team of B&W professionals who will see that your questions are answered and your requirements are met. Prices are guaranteed on an annual basis in the terms of your contract, and you pay for parts and components

only as they are shipped. Agreed upon stock levels are maintained in our regional warehouses and service centers — and you are welcome to visit them at any time.

Additionally, in the event of an unscheduled outage, emergency shipment of your components is guaranteed within hours of notification with no priority charges added. One phone call to B&W PGG is all it takes. Our Customer Service Line is always available. Call toll free in the U.S. 1-800-354-4400. B&W's reputation for quality, dependability and service is evident in this innovative inventory program designed to work for you.

The advantage: parts are available when and where you need them.

### **The Assured Stock Program inventory management system offers these benefits:**

- Improves profitability with reduced capital to satisfy stockholders and regulators



*Safety stock levels are maintained in addition to your parts requirements at B&W's regional stocking facilities.*

- Improves availability of materials for outages
- Reduces inventories and associated carrying costs
- No program fee
- Reduces lead times
- Eliminates priority charges
- Reduces surplus inventory
- Increases your opportunity to economically implement design and maintenance enhancements

For more information on replacement parts and services, call 1-800-354-4400, or fax 330-860-9350. Outside North America, call 330-860-1200.

**delivering**  
proven results

[www.babcock.com](http://www.babcock.com)

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For more information, or a complete listing of our sales and service offices, call 1-800-BABCOCK (222-2625), send an e-mail to [info@babcock.com](mailto:info@babcock.com), or access our Web site.

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